

# Who's Lobbying Who in BC?

## Monthly Snapshot – January 31, 2016

The following organizations and consultant lobbyists submitted their registrations under the BC *Lobbyists Registration Act* between January 1 and January 31, 2016. Here is a brief summary of lobbying activities organizations and consultant lobbyists have or expect to carry out. The full details of each registration are searchable at [www.lobbyistsregistrar.bc.ca](http://www.lobbyistsregistrar.bc.ca).

1. Mike Bailey, a consultant lobbyist with Western Policy Consultants Inc., is lobbying Ministry of Health staff on behalf of MAXIMUS Inc. regarding outsourcing of Government IT functions.
2. Mike Bailey is also setting up meetings with Ministry of Finance and Ministry of Health staff on behalf of BDO Canada LLP to brief them on the company's consulting service offerings.
3. Don Fast of D. Fast Consulting Ltd. is arranging meetings with a number of public agencies on behalf of MDA Systems regarding business opportunities.
4. Gabe Garfinkel of Garfinkel & Partners Strategies is setting up introductory meetings with Ministry of Health staff on behalf of Vertex Pharmaceuticals Inc.
5. Geoffrey Ingram, a consultant lobbyist, is lobbying a few MLAs (and/or their staff) on behalf of the British Columbia Technology Industry Association for an ongoing commitment to attract talent and investment and foster continued growth of the B.C. technology industry.
6. Jess Ketchum of Ketchum Communications Ltd. is arranging informational meetings with the Minister of Forests, Lands and Natural Resource Operations (and/or his staff) on behalf of the Council of Forest Industries regarding priority issues relating to B.C.'s interior forest sector.
7. Kristen Learned and Katie Robb, consultant lobbyists with FleishmanHillard, are arranging awareness meetings with several MLAs on behalf of Roche Canada regarding their therapeutic and diagnostic treatment options.
8. Don Moors of Temple Scott Associates Inc. is arranging a briefing with the Premier on behalf of the Entertainment Software Association of Canada regarding the video game sector and their contribution to the economy.

9. Nicole Paul, a consultant lobbyist with NATIONAL Public Affairs, is arranging meetings with the Premier and several ministers (and/or their staff) on behalf of Global Container Terminals regarding their ongoing priorities and operational issues related to its operations at Vanterm and Deltaport Terminals, including the Pacific Gateway Strategy.
10. David Perry, a consultant lobbyist with Ascent Public Affairs, is setting up awareness sessions with several MLAs on behalf of the BCIT Faculty and Staff Association regarding their role in preparing British Columbians to participate in and contribute to a diversified, modern and thriving economy, especially related to applied research and industry support.
11. Don Stickney, a consultant lobbyist with Earnscliffe Strategy Group, is setting up meetings with several public office holders on behalf of Shaw Communications Inc. regarding public policy issues pertaining to their ongoing business relationship with the Government of B.C.
12. Ian Todd, a consultant lobbyist with Maple Leaf Strategies, is arranging a meeting with the Minister of Natural Gas Development (and/or his staff) on behalf of The Black Diamond Group to provide an update on LNG activity.
13. Brad Zubyk, a consultant lobbyist with Wazuku Advisory Group Inc., is arranging meetings with several public office holders on behalf of Music Canada to propose a potential strategy to support this important sector.
14. AltaGas Ltd. is lobbying several ministers and MLA Mike Bernier on a broad range of topics including potential electricity sales agreements and a favorable outcome on project specific decisions regarding their applications and permits for new developments on regional LNG near Dawson Creek.
15. AstraZeneca Canada Inc. is lobbying Ministry of Health staff and several ministers regarding innovative life sciences/economic development policies and health reimbursement decisions.
16. Bristol-Myers Squibb Canada is lobbying Ministry of Health staff to activate listings of their pharmaceuticals.
17. The BC Bioenergy Network is lobbying the Minister of Energy and Mines and the Minister of Environment to further the development and deployment of bioenergy systems and to secure continued funding support for their initiatives.
18. The BC Building Trades is lobbying MLA John Horgan to encourage support for union construction on Site C.

19. The BC Care Providers Association is lobbying a number of public office holders on several issues including funding to cover costs related to amendments to the wheelchair entitlement policy which took effect Jan. 1/16, and ensuring employment standards regulations support affordable 24/7 live in home care/home support for seniors.
20. The BC Non Profit Housing Association is lobbying the Minister Responsible for Housing regarding issues specific to the non-profit housing sector and affordable housing.
21. The British Columbia Chiropractic Association is lobbying the Minister of Health to integrate their organization and chiropractic into primary and community health care.
22. The Building Owners and Managers Association of British Columbia is lobbying an extensive list of public office holders on a number of issues including their emergency mass notification system and the need for building operator and property management training certification post-secondary programs.
23. The Canadian Consumer Speciality Products Association is lobbying the Premier, the Minister of Environment and Ministry staff to have the legislation related to pest control products be a modern, science-based system, and to ensure a cost-effective and harmonized system for the end of life management of packaging and paper waste materials.
24. The Canadian Home Builders' Association of BC is lobbying a number of public office holders to ensure adequate funding for job skills training in the trades and for modification of the existing structure of the Property Transfer Tax (PTT) through increasing and indexing the PTT threshold.
25. Canadian Natural Resources Limited is lobbying a number of public office holders on several issues including to ensure effective and efficient processes related to abandonment and reclamation of well sites/facilities and to enhance regulatory and cost efficiencies related to oil and natural gas drilling and completion activities.
26. Canfor Corporation is lobbying the Minister of Forests, Lands and Natural Resource Operations as well as several other public office holders on a range of issues including the softwood lumber dispute, BC Hydro rate structures for industrial users, and offshore market development for forest products.
27. Cenovus Energy Inc. is lobbying an extensive list of public office holders concerning transportation that supports access to international markets, marine safety, and opportunities for collaboration.

28. Chevron Canada Limited – Upstream is lobbying a number of public office holders on a broad range of issues including employment and training for First Nations, greenhouse gas emissions, and LNG taxation and royalty structures.
29. Chevron Canada Limited – Burnaby Refinery is lobbying several ministers to ensure the tax and environmental policy regimes are competitive for capital investment.
30. Cisco Systems Canada Co. is lobbying Ministry of Education and Ministry of Health staff in addition to several other public agencies seeking opportunities to compete for government contracts in communication and information technology.
31. The Federation of Independent School Associations in British Columbia is lobbying several public office holders for a property tax exemption amendment, to seek proportional funding to the Learning Improvement Fund and to develop a provincial protocol on funding of Reserve First Nations students attending an independent school.
32. FortisBC Inc. is lobbying several public office holders for policy changes and development relating to the purchase and sale of power in B.C. as well as energy conservation and impacts on customers.
33. GlaxoSmithKline is lobbying a number of public office holders to secure listings for their medicines, to promote the concept of a BC Health Innovation Think Tank for the life sciences and innovation sector, and to find acceptable solutions to the Ministry of Health's fiscal constraints.
34. Great Canadian Gaming Corporation is lobbying MLA Mike deJong for responsible growth and sustainability of the province's casino gaming entertainment industry.
35. Novartis Pharmaceuticals Canada Inc. is lobbying a number of public office holders for patient access to medications provided as a B.C. healthcare benefit under various provincial programs.
36. Pacific Northwest LNG is lobbying several public office holders to gain support for the LNG industry in British Columbia and for local skills training programs in Northwestern B.C.
37. The Real Property Association of Canada is lobbying the Premier and several ministers with respect to the creation of energy reporting requirements for large commercial buildings and real estate assets, sustainable development practices, and policies applicable to the commercial real estate industry, and taxation.
38. Servier Canada Inc. is lobbying a number of public office holders to seek access and reimbursement for their products and for support for innovations in the life sciences and health products.

39. TELUS Corporation is lobbying several public office holders regarding balanced tax policies and a regulatory environment to encourage investment in B.C., support for fibre network investment, and possible procurement or contract extensions.
40. TRIUMF is lobbying an extensive list of public office holders to explore opportunities related to their research and development in the area of medical isotope technologies as well as for support for the ARIEL-II CFI project.
41. West Fraser Timber Co. Ltd. is lobbying a number of public office holders on a range of issues including potential bioenergy and natural gas electricity sales agreements, electricity rate increases, and conservation initiatives.
42. The Western Canadian Shippers Coalition is lobbying the Minister of Transportation and Infrastructure regarding the impact of the CTA Review on transportation in BC, specifically the lower mainland.